



## BOOKING FORM

### 1. SPACE ONLY

3X6 meters (18 m<sup>2</sup>)

Price: US\$ 9,000

6X6 meters (36 m<sup>2</sup>)

Price: US\$ 18,000

6X9 meters (54 m<sup>2</sup>)

Price: US\$ 27,000

Other size  X  =  m<sup>2</sup> |  Total Price US\$

Price: per m<sup>2</sup> US\$500

### 2. SHELL SCHEME

3X3 meters (9 m<sup>2</sup>)

Price: US\$ 6,000 per unit

3X6 meters (18 m<sup>2</sup>)

Price: US\$ 12,000 per unit

6X6 meters (36 m<sup>2</sup>)

Price: US\$ 18,000 per unit

Other quantity: 3X3 meters (9 m<sup>2</sup>) > QTY  X US\$ 6,000 |  Total Price US\$

Price: US\$ 6,000 per unit

Shell scheme package 3 X 3 m (minimum space 9 m<sup>2</sup>) includes: walls, fascia, carpet, 2 x spotlights per 9 m<sup>2</sup>, 1 x 13 amp socket, 1 show guide entry 200 words

### 3. CHALET (single story chalet unit 12 X 11 meters)

QTY  X US\$ 80,000

Total Price US\$

Price: US\$ 80,000 per unit

### 4. AIRCRAFT DISPLAY

Up to 5,700 kg MTOW: QTY  X US\$ 5,000

Total Price US\$

Price: US\$ 5,000 per Aircraft

> 5,700 kg MTOW: QTY  X US\$ 15,000

Total Price US\$

Price: US\$ 15,000 per Aircraft

### 5. SPONSORSHIP PACKAGES

Platinum

Price: US\$ 150,000

Gold

Price: US\$ 100,000

Silver

Price: US\$ 75,000

### 6. ADDED VALUE PACKAGE

Includes logo in show guide; logo & banner on the kuwait aviation show website

QTY  X US\$ 1,000

Total Price US\$



**KUWAIT AVIATION SHOW 2020**  
15 - 18 January 2020

Email: marketing@kuwaitaviationshow.com  
Phone: +965 22446445  
Hot line: +965 99440114  
website: www.kuwaitaviationshow.com

### COMPANY INFORMATION

Name of exhibiting company

Contact person  Job title

Email  Tel.

Web  Fax

\* The contact person is the person who will receive all information about your participation at this event.

Company address

### EXHIBITOR INFORMATION

Company name

\* as it will appear in exhibitor listing.

Description of exhibits

\* Aircraft , Avionics , Engine , Publications etc.

### BILLING INFORMATION

**Billing addres:** Behbehani bldng, #21, st 65, Block 3, Bneid El Gar, Kuwait  
**Name on account:** Al Jabriya Exhibitions Group LTD  
**Contact email:** marketing@kuwaitaviationshow.com  
**Payment terms:** 25% upon signature of this form balance on october 30 , 2019  
**IBAN account #:** KW67ABKK000000000600068186005  
**Bank name:** Al Ahli Bank of Kuwait (ABK)

\* Payment information will be provided on invoice.  
\* Additional documentation may be required upon request.

*This form is a binding agreement made between the exhibitor and the event organizer, Al Jabriya Exhibition Group. By signing this form you confirm your participation in the kuwait aviation show 2020.*

Exhibitor authorized signature

Date: — / — / —

### OFFICIAL USE ONLY

Stand  Chalet  Other  Total cost \$



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## TERMS & CONDITIONS

1. In these terms and conditions the term "Exhibitor" means the entity on whose behalf this contract is signed and includes all employees or agents of the Exhibitor. The term "Exhibition" means the exhibition described on the reverse hereof. "The Organizers" means AL-JABRIYA (Benid Al – Qar – Block 3 / street 65 / Behbehani Building number 21). The Organizers may assign the benefit and delegate the burden of this order/ contract to any subsidiary of AL-JABRIYA Group, the Organizers' parent company.

2. In the case of partnerships and joint ventures howsoever described the Exhibitor is deemed to have obtained the consent of all the individual participants to all the conditions of this contract.

3. When payments for space are not made when due the Organizers reserve the right to charge interest on any overdue amounts at 2% above the Base, to forfeit any deposit paid to the Organizers, and to re-allocate the relevant space. Any loss incurred by the Organizers arising from such re-allocation must be paid by the Exhibitor.

4. Applications for space must contain details of the proposed exhibit or exhibits and the names of any other company represented by the Exhibitor whose products are to be shown on the stand or whose services are to be referred to on the stand.

5. The Organizers shall have full power to determine in every respect the allocation of areas and the position of space and they shall be entitled for any reason which in their sole opinion is in the best interests of the Exhibition to vary the general layout of the Exhibition or the situation and area of any particular stand even if already allocated and the Exhibitor shall accept any such new allotment of space in substitution for that originally allocated.

6. Upon receipt by the Organizers of this form duly signed by the Exhibitor a contract shall arise between the Organizers and the Exhibitor on the terms set out herein (subject to variation as specified herein) and the relationship of licensor and licensee shall immediately arise and continue between the Organizers and the Exhibitor. In case of non-payment of any sum due or any breach or non-observance of any of these terms and conditions by the Exhibitor the Organizers shall be entitled to revoke the said license and to re-enter upon the allocated space and may remove and exclude the Exhibitor from the Exhibition without prejudice to the Organizers' right to recover all monies payable hereunder, all damages sustained by the Organizers and any other monies which may properly be claimed against the Exhibitor hereunder.

7. The Exhibitor (as all other exhibitors) shall occupy the space allocated to him by 8.00am on the day prior to the opening of the Exhibition. In the event of default in this respect from any cause whatsoever the organizers reserve the right to charge the Exhibitor a further sum by way of liquidated damages equal to the total amount payable by the Exhibitor for the allocated space and the Organizers shall have the right to deal with the space in any way they think best in the overall interests of the Exhibition.

8. In the event of the Exhibitor (being an individual) committing an act of bankruptcy or (being a limited company) being wound up the contract with the Exhibitor shall be determined and all monies already paid by the Exhibitor shall be retained by the Organizers.

9. The Exhibitor may not assign, sublet or grant sublicenses in respect of any part of the space allocated to him nor may advertisements of firms who are not bona fide exhibitors be exhibited on any stand. Only those products or services of those companies mentioned on the application form may be displayed on or incorporated in the stand. The Exhibitor will be fully responsible for the cost of restoring to its original condition any part of the land, space or structure occupied by him which has been altered or damaged in any way.

10. The Exhibitor shall be exclusively responsible for obtaining any such visas as may be required to enable him, his servants, agents, representatives, invitees, or others to attend the Exhibition and in no event shall there be any claim for damages or otherwise against the Organizers in respect of any loss or expense relating thereto.

11. Except in the case of gross negligence or willful misconduct on the part of the Organizers or their staff, the Organizers will not be held

responsible for injury to or safety of the Exhibitor's staff or guests, nor for loss, damage or destruction of any property of the Exhibitor or of the Exhibitor's staff or guests.

12. The Exhibitor will be liable for and will indemnify the organizers against third party claims arising from exhibits / products displayed on his own stand, or from stand fittings used on his own stand, or otherwise arising from activities conducted by him at his own stand. The exhibitor will also be liable for physical loss or damage to his shell scheme stand. As the Organizers will accept no responsibility for any of the matters aforesaid, the Exhibitors must cover themselves by insurance in respect thereof to any extent available.

13. Exhibitors not displaying Aircraft shall take out and maintain public liability insurance against personal injury, death or damage to or loss of property for a limit of indemnity not less than \$2,000,000 US dollars (or its equivalent). The Organizers shall be entitled to inspect such public liability policy which the Exhibitor shall make available on request by the Organizers.

14. Exhibitors displaying aircraft at the Exhibition shall take out and maintain public liability insurance against personal injury, death or damage to or loss of property for a limit of indemnity not less than \$50,000,000 US dollars (or its equivalent). AI - Jabriya, as organizers and KUWAIT DGCA be added as additional insured parties as set out in the Exhibitors Manual for the Exhibition. The Organizers shall be entitled to inspect such public liability policy which the Exhibitor shall make available on request by the Organizers.

15. The Exhibitor shall have no claim against the Organizers for loss, damages or compensation arising from the prevention, postponement or abandonment of the Exhibition for reasons beyond the Organizers' control ("force majeure"). Events of force majeure shall include but shall not be limited to war, terrorist action, national emergency, civil unrest, labor disputes, SARS or other epidemic, act of government or other government agency, closure or cessation of airline services, or a building becoming unavailable as a result of fire, storm, tempest, lightning or another Act of God. If, in the opinion of the Organizers, by re-arrangement or postponement of the period of the Exhibition, or by substitution of another venue, hall or building, or by any other reasonable means, the Exhibition can be carried through, the contracts for space shall remain binding upon the parties, except as to the size and position, as to which any modification, substitution, or re-arrangement shall be determined by the Organizers in their sole discretion.

16. Stands must be properly manned and exhibits displayed during all the time the Exhibition is open to visitors. No exhibits may be removed before the end of the Exhibition without the prior written permission of the Organizers which permission will only be given in exceptional circumstances. All exhibits and stand fitting materials must be removed from the Exhibition venue within the period stipulated by the Organizers. The Exhibitor shall indemnify the Organizers against any loss occasioned by reason of delay in such removal and against any damage to the Exhibition venue occasioned by such removal.

17. The Organizers reserve the right to make an additional charge to the Exhibitor equal to any amount charged to the Organizers for any services supplied for the benefit of the Exhibitor, whether specifically ordered or not. The Organizers accept no responsibility for breakdown or failure of any of the services provided for or in connection with the Exhibition.

18. Without prejudice to the rights and remedies of the Organizers in respect of any breach of this contract on the part of the Exhibitor the Organizers may at their discretion allow the Exhibitor to withdraw from the Exhibition or to reduce the size of his stand subject to the following conditions: -

(a) The Exhibitor must give written notice to the Organizers that he desires to withdraw or to reduce the size of his stand and if the Organizers allow such withdrawal or reduction in stand size, they will notify the Exhibitor of their decision in writing;



**TERMS & CONDITIONS (cont.)**

(b) any such notification by the Organizers to the Exhibitor will constitute a cancellation of this contract subject to the payment by the Exhibitor to the Organizers of a consideration for release from the contract

(c) the amount of such payment will be specified in the Organizers notification to the Exhibitor and will be that proportion of the space rental payable under the contract which is specified below:

<b>Date of Receipt by Organisers of Notice of Withdrawal</b>	<b>Proportion of Contract Fee Payable %</b>
On or before 31 October 2019	50%
After 31 October 2019	100%

Any reduction of Stand size will incur liability for a percentage of the full cancellation charge (as determined in accordance with this Clause 18(c)) but equal to the percentage by which the space is reduced.

(d) upon payment of such amount to the Organizers by the Exhibitor this contract shall be cancelled and neither party shall have any further claim against the other. The Organizers will repay to the Exhibitor any amounts received from the Exhibitor in excess of the cancellation charge.

19. The Organizers reserve the right to alter, add to, or amend any non-material provisions of this contract in the interests of administrative efficiency. The decision of the Organizers in this respect shall be final. No alteration, addition, amendment, or waiver of these conditions shall operate to release the Exhibitor from his contract.

20. Particular attention is drawn to the relevant safety standards which must be strictly observed for any exhibits involving lasers or radioactive materials, or which might cause or emit noxious fumes, or which make use of or display any other materials which may involve a danger to the health or safety of any person. No such materials may be brought into the Exhibition without the prior agreement in writing of the Organizers. The exhibitor hereby indemnifies the Organizers against any claims, demands or proceedings arising from the use or display of such materials.

21. Exhibitors agree to observe the same conditions of tenancy as are accepted by the Organizers in their agreement with the venue owners and in particular to refrain from doing anything contrary to the licenses of the authorities or the fire insurance policies covering the venue. An Exhibitor shall not cut or damage floor or other parts of the walls or structure of the venue nor shall any stand interior fittings be attached to the roof, floor or other part of the venue without the prior consent in writing of the organizers. Any exhibitor causing any damage to the venue or to any person whomsoever must pay for the same and hold the organizers indemnified against the same.

22. In the event of the Exhibitor or his representatives or employees conducting themselves on the Exhibition premises in such a manner as may be considered by the organizers or any of their duly authorized officers to be objectionable or likely to cause obstruction they shall be expelled forthwith from the venue and shall not be permitted to return during the remainder of the Exhibition. If the organizers consider that the Exhibitor is conducting himself in a manner such as may make it probable that persons doing business with the Exhibitor may be dissatisfied or that discredit may be brought upon the Exhibition, the organizers may, by notice in writing to the Exhibitor, forthwith terminate his license to occupy his stand but without prejudice to any other rights or remedies which the organizers may have against the Exhibitor and in particular, but without prejudice to the generality of the foregoing, shall be entitled to retain all monies paid by the Exhibitor and to receive all monies which may at the date of such termination remain unpaid and due to the organizers.

23. The Exhibitor shall in all cases comply with all requirements of the fire insurance officers and other authorities concerned with the venue and its protection. The Exhibitor shall be responsible for ensuring that each

attendant or employee on the stand is acquainted with the position and use of fire extinguishers in the venue and knows the position of the nearest fire alarm.

24. In no circumstances shall the Exhibitor have or permit on his stand naked lights or oil lamps, explosives or articles of a dangerous, inflammable or objectionable nature, nor may temporary gas or electrical fittings be used in the venue without written permission of the organizers and the venue owners and the authorized representative of either may remove any such article from the venue.

25. No cinematographic, photographic, film, radio, television or any other apparatus which reproduces the words or actions of performers may be used in the venue unless the consent in writing of the organizers is first obtained, and if such consent be given the Exhibitor must observe and comply with such conditions as the organizers shall impose and with all the regulations of the venue owners and other authorities of which Exhibitors are deemed to have notice and will be bound thereby.

26. No demonstration of exhibits may take place of a nature likely to cause obstruction in the gangway or interference with the business of other exhibitors. The organizers reserve the right to stop any demonstration without incurring any liability for any loss sustained by the Exhibitor. No exhibitor shall conduct a competition, or offer prizes, unless written permission has been obtained from the organizers.

27. An Exhibitors Manual will be issued to the Exhibitor containing detailed instructions for the organization of the Exhibition. Further rules and regulations will be found therein, which rules and regulations shall be deemed to form part of this contract and shall be binding on the Exhibitor. Additionally, the organizers may at any time make further rules and regulations, having immediate effect, in relation to any aspect of the Exhibition.

28. The organizers cannot accept any complaint or claim against them unless it is submitted in writing to the address set out below within two weeks of the closing date of the Exhibition.

29. This contract shall be governed by and construed in accordance with KUWAIT law and any claims and disputes shall be subject to the jurisdiction of the KUWAIT courts or (in the sole discretion of the organizers) of the courts of the country of the Exhibitor.